# **PJP** Investor Presentation

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## We Are PSP

100% owned by the Canadian Government, acts related to the Plans\*.

We invest our assets with a view to achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the Plans\*\* and the ability of the Plans to meet their financial obligations.

## Our Strength

One of Canada's largest pension investors with **C\$264.9B in net assets under management (AUM)**, managing a diverse global portfolio across **100+ sectors and industries.** 

As at March 31, 2024

## Our Edge

**Operationally independent** Crown entity, **AAA rated** based on strong sponsorship, financial pillars and corporate governance – we invest to help meet the pension plan obligations.

\*The Plans refer to the pension plans of the Federal Public Service, the Canadian Armed Forces, the Royal Canadian Mounted Police and the Reserve Force. \*\*From April 1st, 2000, for the Federal Public Service, the Canadian Armed Forces, the Royal Canadian Mounted Police, and from March 1st, 2007, for the Reserve Force.

## PSP at a Glance



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## PJP

## Our Investment Mandate



## **Credit Considerations**

The Office of the Chief Actuary of Canada is required to conduct actuarial reviews of the pension Plans. Based on these actuarial reviews, there are federal laws in place to ensure PSPIB maintains solvency and holds sufficient assets to provide the accrued pension benefits to Plan members.

#### Solvency

Article 52 of the Public Sector Pension Investment Board Act, which establishes the Public Sector Pension Investment Board, ensures the solvency of PSPIB:

No Act relating to the insolvency or windingup of any corporation applies to the Board and **in no case shall the affairs of the Board be wound up unless Parliament so provides**.

- PSPIB Act, art. 52

#### **Sufficient Funds**

Article 44 (6) of the Superannuation Act, which establishes the Public Service Pension Fund, **ensures the government guarantees sufficient funds to pay out benefits**:

Following the laying before Parliament of any actuarial valuation report ... that relates to the state of the Superannuation Account and the Public Service Superannuation Investment Fund, there shall be credited to the Account ...the amount that in the opinion of the Minister will, at the end of the fifteenth fiscal year following the tabling of that report or at the end of the shorter period that the Minister may determine, together with the amount that the Minister estimates will be to the credit of the Account and the Public Service Superannuation Investment Fund at that time, meet the cost of the benefits payable ... in respect of pensionable service that is to the credit of contributors before April 1, 2000.

- Superannuation Act, art. 44 (6)

# Our Investment Approach <sup>CS</sup> 264.9 <sup>Billion</sup> Net AUM

ASSET MIX	*	C\$ Billion Net AUM	% Net AUM		
EQUITY <b>36.3</b> %	Public Market Equities Private Equity	55.6 40.4	21.0 15.3		
REAL ASSETS <b>29.0</b> %	Real Estate Infrastructure Natural Resources	27.2 34.5 15.2	10.3 13.0 5.7	]	
GOVERNMENT FIXED INCOME 23.9%	Fixed Income Cash and Cash Equivalents	56.2 7.1	21.2 2.7		
CREDIT <b>9.9</b> %	Credit Investments	26.2	9.9		

As at March 31, 2024 | \*The remaining amount represents the Complementary Portfolio.

## **Projected Assets**

In Billion C\$





Projected to grow above \*\*

600.0 <sup>Billion</sup> C\$ By 2040



Projected to grow above\*\* **60.0** Billion C\$ By 2040

\* As at March 31, 2024 \*\* Based on PSP projection

# Geographic Diversification

DEVELOPED MARKETS 81.9% EMERGING MARKETS 18.1%





# Credit Ratings

M RNINGSTAR DBRS		Moody's		S&P Global		FitchRatings		
	R1-High / AAA		P-1 / Aaa	A-1+ / AAA		F1+ / AAA		

#### **ON A STAND-ALONE BASIS**

- ✓ Strong corporate governance
- ✓ Conservative approach to leverage
- ✓ Focus on liquidity

#### FROM THE SPONSORSHIP

- Likelihood of support
- ✓ Bond holders rank senior to the amounts due to pension plans



## Debt Issuance Benefits



- Debt issuance is used to increase Total Fund market exposure
- Efficient financing by issuing at the Total Fund level
- Long-term assets being financed by long-term funding
- Leverage allows us to enhance returns and fulfill our mandate

- Exposure to Canadian Federal SSA issuer
- Positive spread vs.
  Government of Canada agencies

AAA

Rating

- Frequent, predictable issuances
- Improved secondary liquidity
- Increasingly diversified and international investor base

Benefits for Investors

## Government of Canada & Related Issuers

	Canada	₩DC	CANADA HOUSING TRUST	CPP INVESTMENT BOARD	Р∕Р
Issuer	Government of Canada	Export Development Canada	Canada Housing Trust	CPPIB Capital	PSP Capital
Ownership	100% Owned by the Government of Canada	100% Owned by the Government of Canada	100% Owned by the Government of Canada	100% Owned by the Government of Canada	100% Owned by the Government of Canada
Legal Status	Sovereign	Agent of the Crown	Agent of the Crown	Non-Agent Crown	Non-Agent Crown
Support	Sovereign Risk	Irrevocable, full faith and credit obligation of the sovereign	Irrevocable, full faith and credit obligation of the sovereign	No sovereign risk; transfers from CPPIB are not permitted unless asset values exceed liabilities	<b>No sovereign risk;</b> the government of Canada is required to ensure that the Plans maintain sufficient assets to provide the accrued pension benefits to plan members
Credit Rating (Moody's/S&P/DBRS/ Fitch Ratings)	Aaa / AAA / AAA / AA+	Aaa / AAA / AAA / N/A	Aaa / AAA / AAA / N/A	Aaa / AAA / AAA / N/A	Aaa / AAA / AAA / AAA

## FY24 Issuance Recap

## 6 PSP Capital Transactions in FY24

(Total: ~C\$4.93B)



# PSP Capital Debt Programs

## **MTN Maturity Profile (\$M)**



\*Notional value in local currency

#### DEBT OUTSTANDING – as at March 31, 2024

#### TOTAL OF C\$28.34B (CAD EQUIVALENT)

Term Debt (M)	Short-Term Debt (M)
CAD \$12,400	GBP £307
USD \$5,250	USD \$4,066
EUR €175	EUR €490
AUD \$1,930	AUD \$150

PSP Capital debt is fully and unconditionally guaranteed by PSP Investments

Most of the issuance is in the 3yr to 10yr maturity range

C\$20B program limit for the GMTN and A\$6B program limit for the AMTN



#### 16 We Are a Debt Issuer

# Growing Debt Programs

We aim to be a **frequent issuer** in global markets Targeted markets: CAD\$ US\$ EUR € AUD\$ GBP £



Estimated program size: **Approximately C\$7B for FY25** The amount of yearly issuance may fluctuate based on the evolution of AUM



We mainly focus on benchmark-size transactions to promote secondary market liquidity

A private placement program complements our benchmark transactions and diversifies our funding



Green Bond program in place

In FY25, issuance focus will be on continued currency diversification. We added several tools over the recent years to help achieve this goal:

**Euro commercial paper program** to access shortterm funding in currencies such as AUD, EUR, GBP and USD. **Kangaroo program** for benchmark size A\$ transactions

**Private placements** (AUD, EUR, GBP focused)

## **Issuance Details**



#### **Issuance by Fiscal Year**

#### Issuance by Currency Since FY22\*



Issuance by Tenor Since FY22\*



\*Since GMTN issuance in June 2021

# Deal Spotlight

## **FY24 Highlights**



Inaugural Kangaroo AUD Transaction

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#### Second Green Bond Transaction

#### 2029 Benchmark AUD Bond

- AUD \$1.5 billion, 4.60% February 2029, issued February 6, 2024
- Well–oversubscribed with a final order book over A\$2.5 billion with 44 orders
- Diversified order book, with strong participation from CB/OI (43%), Asset managers / Insurance / Pension Funds (34%), followed by Banks (21%).
- Well diversified orderbook geographically, spread across Australia (33%), Asia (31%), EMEA (28%), and Americas (8%).
- Largest debut SSA Kangaroo issuance since the first trade in 1991

#### 2030 Green Bond

- C\$1.0 billion, 4.40% December 2030, issued August 31, 2023
- Final order book in excess of C\$1.65 billion with 45 accounts, including 2 new investors
- Orders were anchored by Banks (42%), Asset Managers (36%) and Pensions (11%), which accounted for 89% of final allocations
- Demand was concentrated amongst North American accounts and was bolstered by investors with Green Bond mandates

## **Prioritizing Investor Relations**

## We have an increasingly diversified investor base



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# 210.95 **SUSTAINABLE FINANCING**

# Green Bond Program

PSP has established **five high-level pillars** to guide the development of its Green Bond approach, which describe the real-world outcomes that we seek to achieve through our Green Bond program.



## Green Bond Framework

Issuing Green Bonds allows us to support sustainable business practices that **contribute to positive environmental outcomes** and **foster ESG considerations** in PSP Investments' long-term investment decisions.

Green Bond program in	Progress reported annually,	°CICERO			
<b>place since FY22,</b> with 2 Green Bond transactions to date	through our Green Bond Impact Report	°C	SHADING: MEDIUM GREEN	GOVERNANCE SCORE: EXCELLENT	

Net proceeds are allocated to assets supporting the transition to a low-carbon economy, with the intent to **positively contribute to the long-term goals of the Paris Agreement, and sector-specific emissions reductions trajectories,** as outlined in the International Energy Agency's Net-Zero Scenario, guidance from the Science-Based Targets Initiative, the Investor Leadership Network sector decarbonization pathways, or other credible modeling sources.



See our Green Bond Framework, Green Bond Impact Report and CICERO Shades of Green Second-Party Opinion on PSP Investments

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